



Warren Steven Window Fashions

7 Steps to a Sale Training Seminar

Join us for an interactive training seminar designed to enhance your selling skills.

The course will cover:

- *How and why consumers buy & how women buy*
- *Identifying and overcoming sales objections*
- *7 Steps to a Sale*
 - Approach, Qualification, Agreement on Need*
 - Sell the Company, Fill the Need*
 - Act of Commitment, Cement the Sale*

Where: Warren Steven Window Fashions
600 NE Hoover Street
Minneapolis, MN 55413

When: **Wednesday, August 6**
Check-in: 8:30 a.m.
Seminar: 9:00 a.m. - 12:30 p.m.

Company Name: _____

Account Number: _____ Number of Attendees: _____

Attendee Names: _____

Hunter Douglas Price & Ref. Guide Needed? Yes No Quantity: _____

Fax form to: 612.331.9116/800.796-9910 or call Heather Hyvare at 612.331.5939/800.937.0008, Ext. 263